

LEADING CLINICAL RESEARCH ORGANIZATION SEEKS
STRAIGHT TALKING LONG-TERM RELATIONSHIP

Kendle
Real people. Real results.®

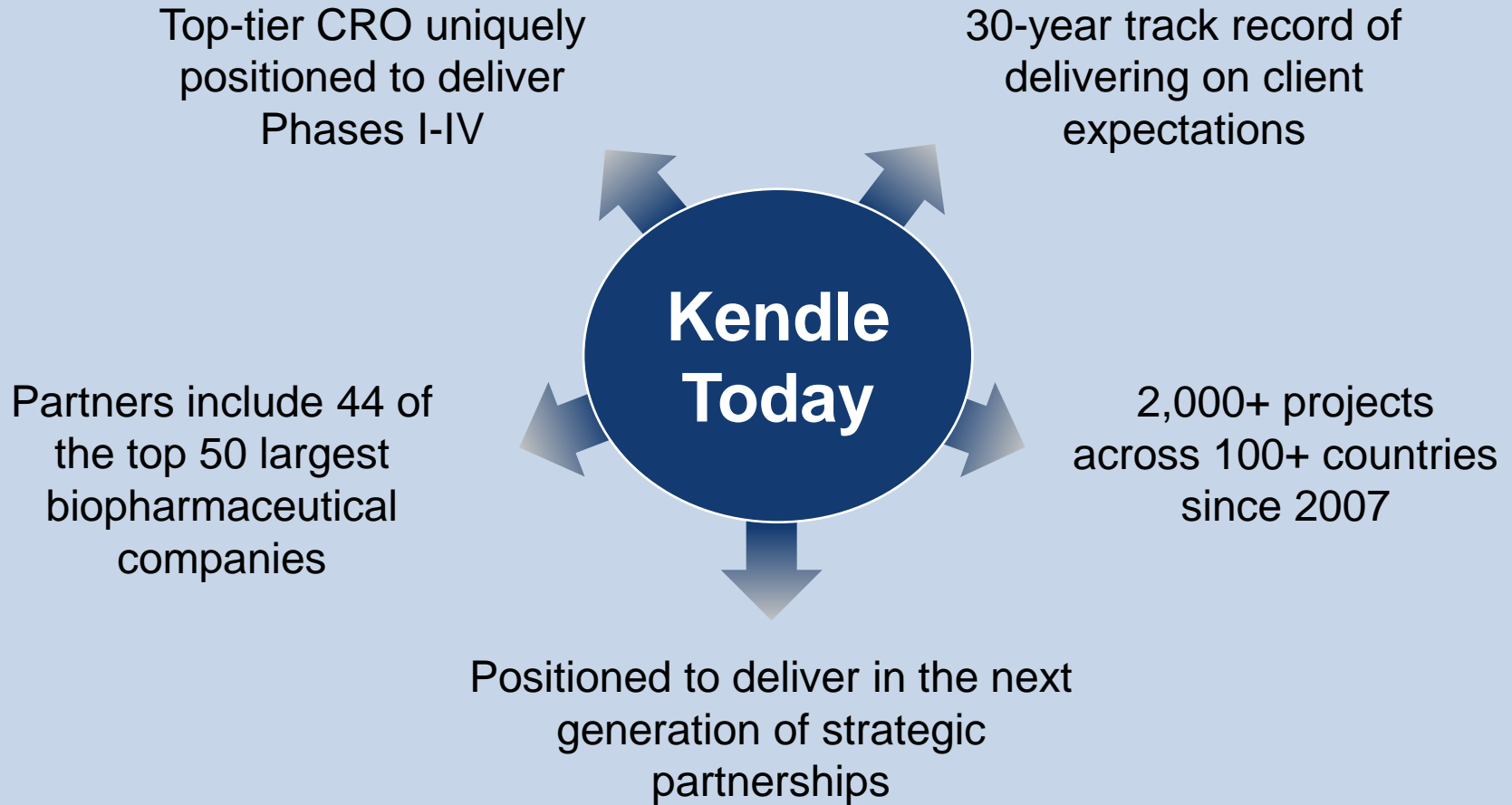


BioTuesday – Introduction to Kendle

Philippe Moreau, CRA Manager

March 1, 2011





Global Locations



North America

- Ann Arbor, MI
- Chicago, IL
- Cincinnati, OH
- Durham, NC
- Los Angeles, CA
- Morgantown, WV
- Old Lyme, CT
- Rockville, MD
- Toronto, ON
- Wilmington, NC

Latin America

- Argentina
- Brazil
- Chile
- Colombia
- Mexico
- Peru

Europe

- Belgium
- Bulgaria
- Czech Republic
- England
- France
- Germany
- Israel
- Italy
- Netherlands
- Poland
- Romania
- Russia
- Scotland
- Spain
- Sweden

Africa

- South Africa

Asia/Pacific

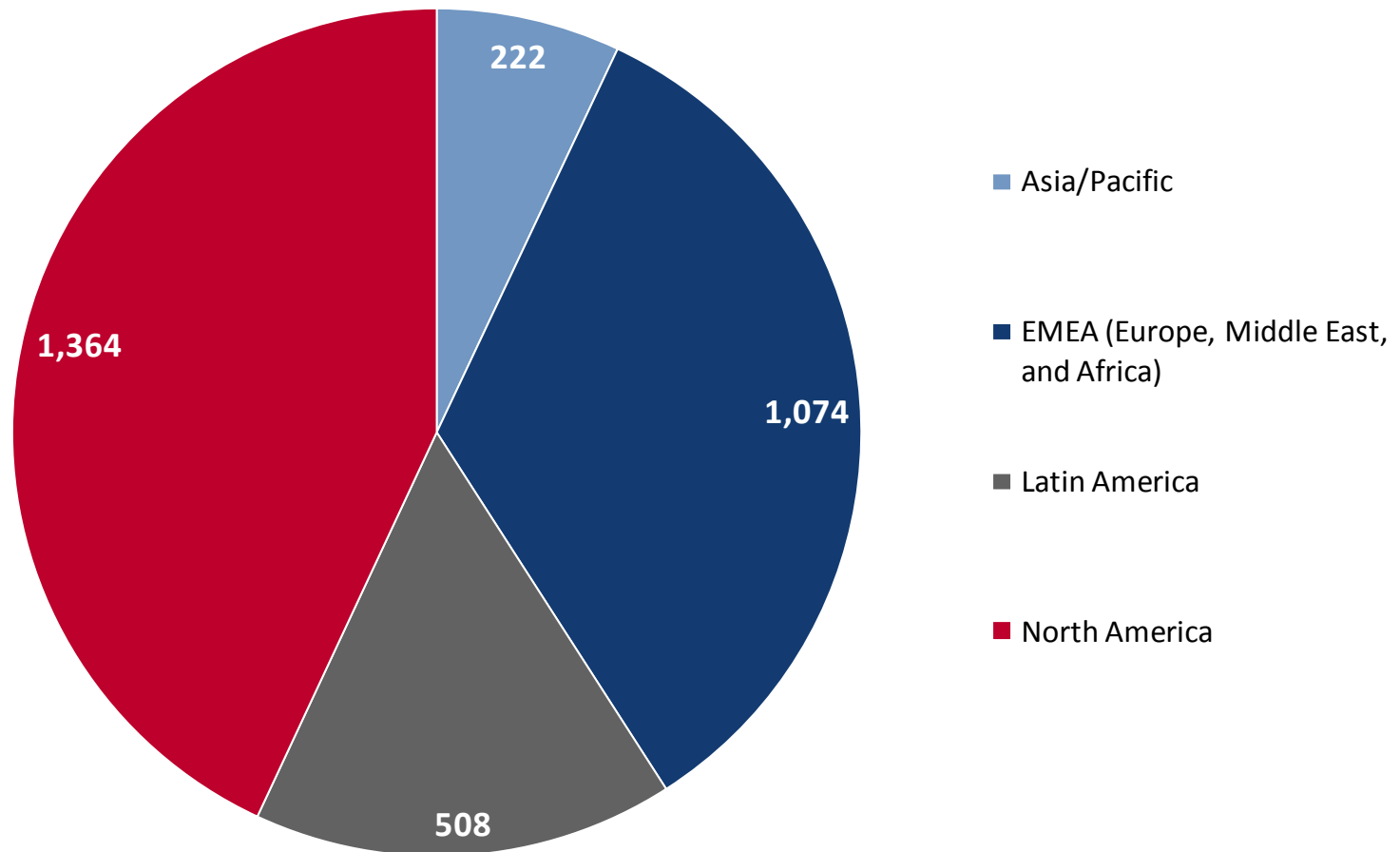
- Australia
- China
- India
- Malaysia
- Philippines
- Singapore
- Thailand



Headcount

(as of January 7, 2011)

3,168 Associates



Kendle in France

Kendle France founded in 1999

Two offices:

- ✦ **Paris (Ivry-sur-Seine)**
- ✦ **Lyon**



102 Associates

Services:

- Administrative Support (14)
- Clinical Quality Assurance (3)
- On-Site Monitoring (36)
- Projects Support (5)
- Projects Coordination (9)
- Projects Management (8)
- Startup (6)
- Resource Solutions (21)



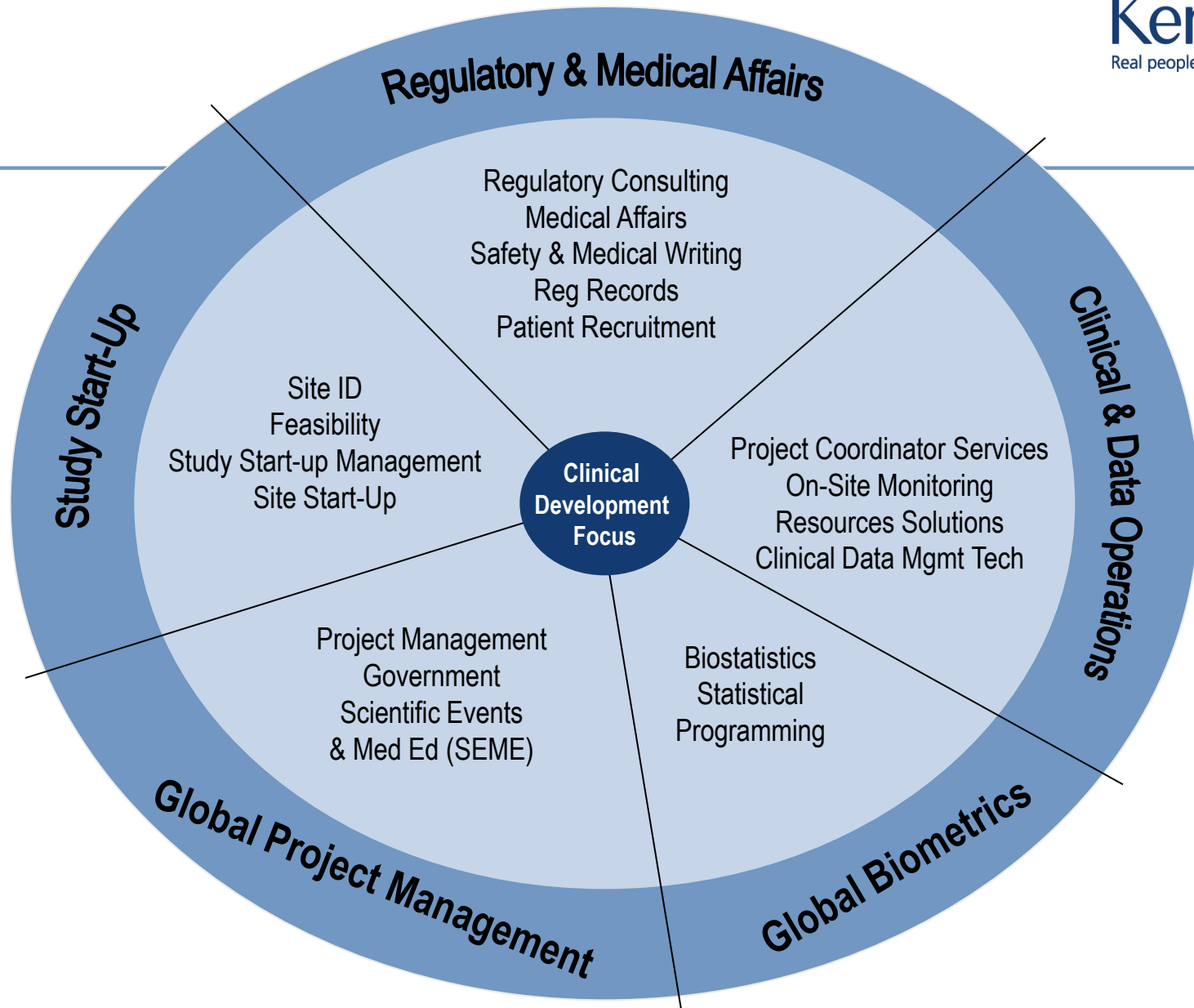
Consistently Recognized For Excellence



- **2008:** Winner of the business Start-up Award
 - “Best Progress in 3-year”

21 Associates
in Brotteaux

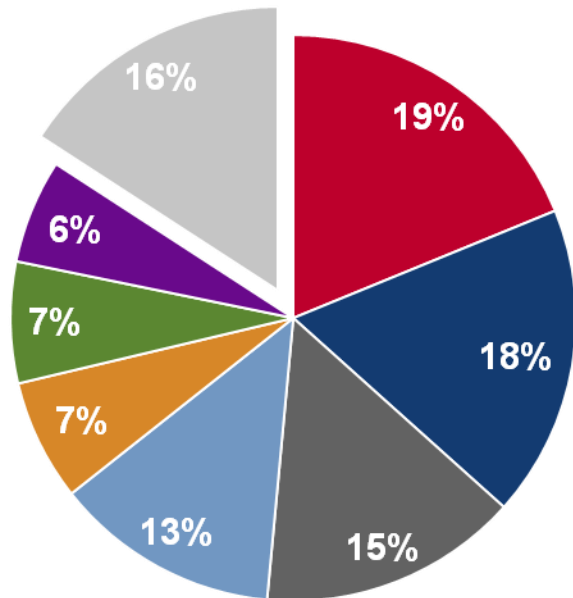




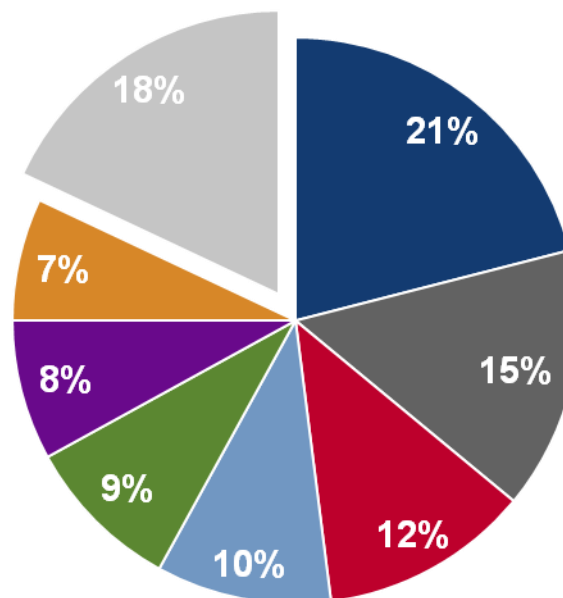
Kendle and the Pharma Market

Kendle core therapeutic areas aligned with 82% of pharma market

Overall Pharma Mkt – 2009



Overall Pharma Mkt – 2014




**KNDL Top 7
Core
Therapeutic
Areas**

- Oncology
- Infectious Disease
- Cardiovascular
- CNS
- Inflammatory
- Endocrinology
- Respiratory
- Other

Source: Cowen and Co., Therapeutic Categories Outlook, March 2010



“Best-in-class” provider of clinical development services to the biopharmaceutical industry through broad therapeutic and geographic expertise



1. Access and retain patients
2. Deliver cost-effective drug development solutions
3. Focus on quality – particularly in emerging markets
 - First global CRO to achieve ISO 9001:2008 Certification in China through Beijing affiliate (2010)

That's Why We've Been Recognized

Independent validation through quantitative research

**Industry
Standard
Research
2009**

Top performing – Meeting Project Timelines

Highest rated – Quality Delivery, Efficient study start-up, CRAs

One of two CROs – Exceeding expectations in Project Management quality/experience



The only CRO to have been ranked consistently among the top three CROs to work with by the CenterWatch survey of investigator sites in 2010, 2009, 2008 and 2007



Winner – “Best Technological Development in Clinical Trials – Software Solution”



Philippe MOREAU
CRA Manager, On Site Monitoring EMEA

Kendle International
Espace Brotteaux
13 place Jules Ferry
69006 Lyon, France

Tel: + 33 (0)4 78 65 15 30
Fax: + 33 (0)4 78 65 09 44
Mobile: + 33 (0)6 33 34 46 14
moreau.philippe@kendle.com

www.Kendle.com



Kendle

Real people. Real results.®